



NATH SEEDS®

Nath Bio-Genes (I) Ltd.

(CIN L01110MH1993PLC072842)

11th July 2025

The Manager-Listing
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

The Manager- Listing
National Stock Exchange of India Ltd.,
Exchange Plaza, Bandra-Kurla Complex
Bandra (E)
Mumbai-400051

BSE Code-537291

NSE Code-NATHBIOGEN

Dear Sir/Madam,

Subject- Presentation on Unaudited financial results.

Please find the attached herewith, presentation on Unaudited financial results for the period ended 30th June 2025.

You are requested to take the above information on record.

Thanking You.

Yours faithfully,
For Nath Bio-Genes (India) Limited,

Amol Gupta
Chief Financial Officer

NATH SEEDS

हर बीज खरा, शक्ति भरा

■ Nath House, Nath Road, Aurangabad - 431005 (MS) Tel : 0240-2376314/5/6/7
Email : info@nathseeds.com www.nathbiogenes.com

■ 1, Chateau Windsor, 86 Veer Nariman Road, Mumbai - 400020 (MS) Tel : 022-22871001, 22875653/4/5

NATH
GROUP



Nath

Bio-Genes (I) Ltd.

Investor Presentation

Q1 – FY26



www.nathbiogenes.com

Disclaimer

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements.

Nath Bio Genes (India) Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



Competitive Positioning In A Tough Sector



► Focus Area

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Product Selection

- Build a dream-product basket with superior and diversified products
- Build an Un-paralleled Supply Chain Network

► Winning Strategies

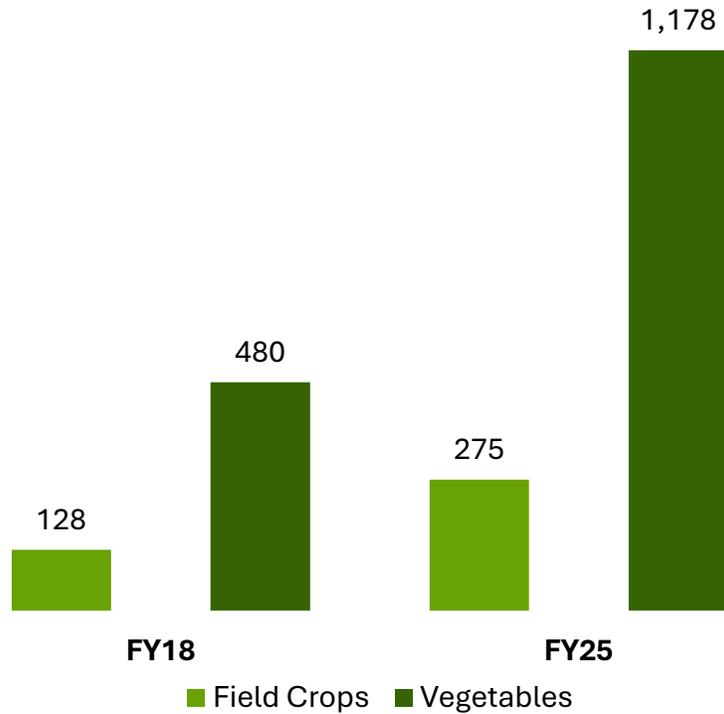
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- Focus on Cotton, Wheat, Maize & Fodder Bajra
- Empower Stakeholders; Build long-term, loyal, symbiotic relationships with our production growers and organisers.

Network of approximately 20,000 distributors and dealers, 17 branch offices, 10 processing plants, and warehouses spread across 23 states of India

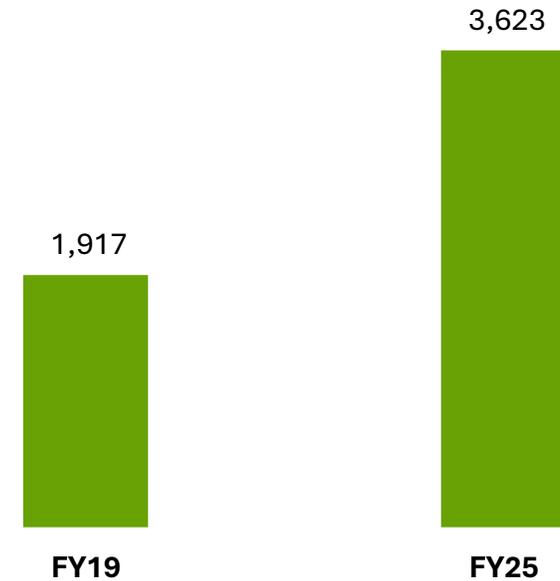
What Our Business Delivered In Last 8 Years

Average Selling Price (Rs/kg) is Increasing



Revenue Growth (INR Mn)

CAGR 11%



Tailor Made Products



Understand key farmer requirements based on deep market research.

Develop products to suit various agri climatic conditions

Focus on disease and pest resistance which automatically results in higher yield

Stringent multistage trials before commercial development

Focused on R&D



1

R&D Team of experienced scientists and experts

2

Prioritize Disease and Pest resistance breeding

3

Large and Diverse collection of Germplasm

4

Well Invested, DSIR recognized R&D Innovation Centres

5

Produce Genetically Pure and Premium Quality Seeds

6

Cold storage facilities, warehouses, and conditioning godowns having a capacity of 25,000MT

Focused on Shareholder Value Creation



Growing Business

Strong Positions in important crops



Product Excellence

Innovation and solution that drive productivity and create value for farmers



Differentiated Customer Experience

Expanding market reach through new and innovative products such as Sanket



Margin Expansion

Growing EBITDA margins through efficient operations



Farming Community's Testimonials



Farmers on Khushi-27

नाथ धान खुशी-27 एक बेहतरीन किस्म है।
जिसकी उपज भी जबरदस्त है और चावल भी बढ़िया एवं
स्वादिर है। मैं धान खुशी-27 से पूर्ण संतुष्ट हूँ।
- कल्पेशभाई कनु (गुजरात)



Farmers on Golden-72

नाथ धान गोल्डन-72 से मुझे भरपूर उपज मिली है।
इसके दाने आकर्षक सुनहरे रंग के होने से मुझे बाजारभाव
भी अच्छा मिला। है वाकई यह बढ़िया धान है।

- अक्षय प्रधान, कालाहंडी (ओडिशा)



Farmers on Super-27

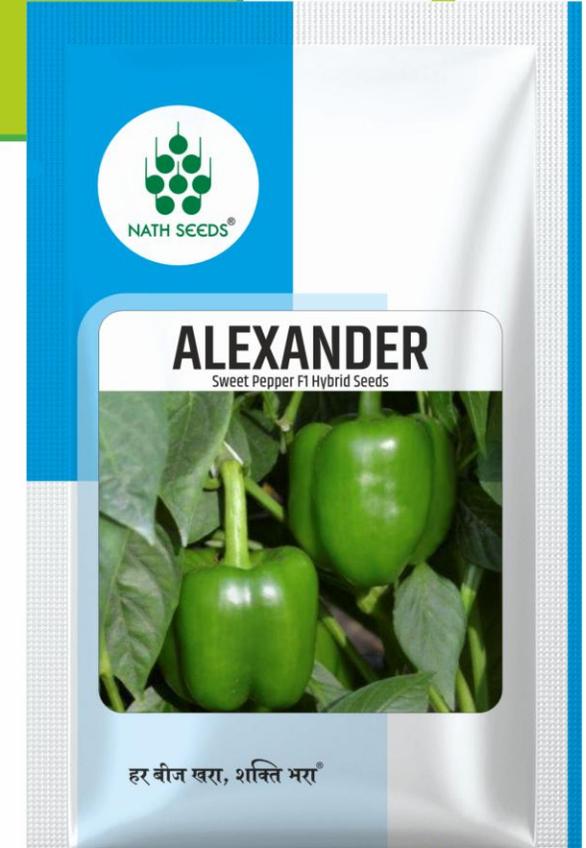
नाथ बाजरा सुपर-27 मेरी पहली पसंद है ।
यह बहुत ही बढ़िया बाजरा किस्म है। इससे मुझे
उपज तो जबरदस्त मिली ही है साथ में चारा भी।
यानी यह डबल फ़ायदेवाला धान है ।
- छोटेलाल, जिला : आगरा (उत्तरप्रदेश)



Farmers on Alexander

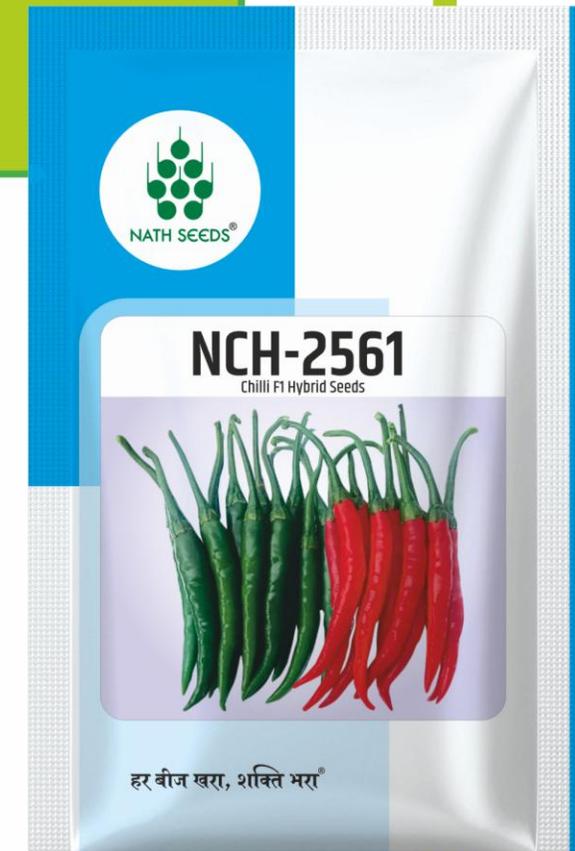
नाथ शिमला मिर्च-अलेकजेंडर एक जबरदस्त किस्म है। इसके फल आकर्षक हरे हैं। और लम्बी परिवहन के लिए भी उपयुक्त हैं। मझे इस किस्म की बढ़िया उपज मिली है।

- संजू कुमार, जिला : यमुनानगर (हरियाणा)



Farmers on NCH-2561

मैंने नाथ मिर्च एन सी एच-2561 लगाई थी और मेरा बहुत ही अच्छा अनुभव रहा है। इसके गहरे हरे रंग के आकर्षक फल हैं और पकनेपर रंग सुर्ख लाल होता है। तीखापन है। मुझे इस किस्म से बहुत ही बढ़िया उपज मिली है।
- गणेश जगताप, भोकरदन, जिला: जालना (महाराष्ट्र)



Testimonials: Nath Sanket



Farmers on "Nath Sanket"

नाथ संकेत यह एक जबरदस्त कपास प्रजाति है। कम खर्च में यह ज्यादा उपज देती है। किट एवं रोगों के प्रति सहनशील होने के कारण दवाइयों का खर्चा बहुत कम..



Testimonials: Super-27



Farmers on "Super-27"

नाथ का बाजरा सुपर-27 एक जबरदस्त बाजरा है। इसके सिंठे ठोस एवं मजबूत हैं और उपज भी जबरदस्त मिलती है। उपज के साथ चारे के लिए भी यह एक उपयुक्त प्रजाति है...

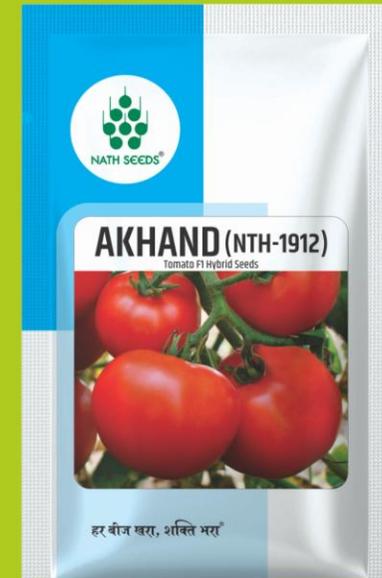


Testimonials: Akhand



Farmers on "Akhand"

नाथ की अखंड एक बेहतरीन टमाटर प्रजाती है, जिसके फल आकर्षक गहरे लाल रंग के होते हैं। फल ठोस एवं मजबूत होने के कारण लम्बे परिवहन के लिए उपयुक्त है और उपज क्षमता भी जबरदस्त है।





Q1 & FY26 PERFORMANCE

Key Business Highlights



Crop Performance

- **Cotton:** Delivered robust performance with a volume growth of 16% QoQ, translating into a 21% increase in value QoQ.
- **Paddy:** Reported a 9% increase in value QoQ despite a 5% reduction in volume, highlighting the company's commitment towards hybridisation in paddy.
- **Bajra:** Witnessed stable volumes with a value growth of 12% QoQ, demonstrating strong product performance and acceptability in the market.
- **Maize:** Efforts have started showing results with a volume growth of 5% QoQ and a strong 24% growth in value.
- **Win-Chi-Win:** Recorded a 25% QoQ growth in value, highlighting the company's product reach in new markets even in kharif season.

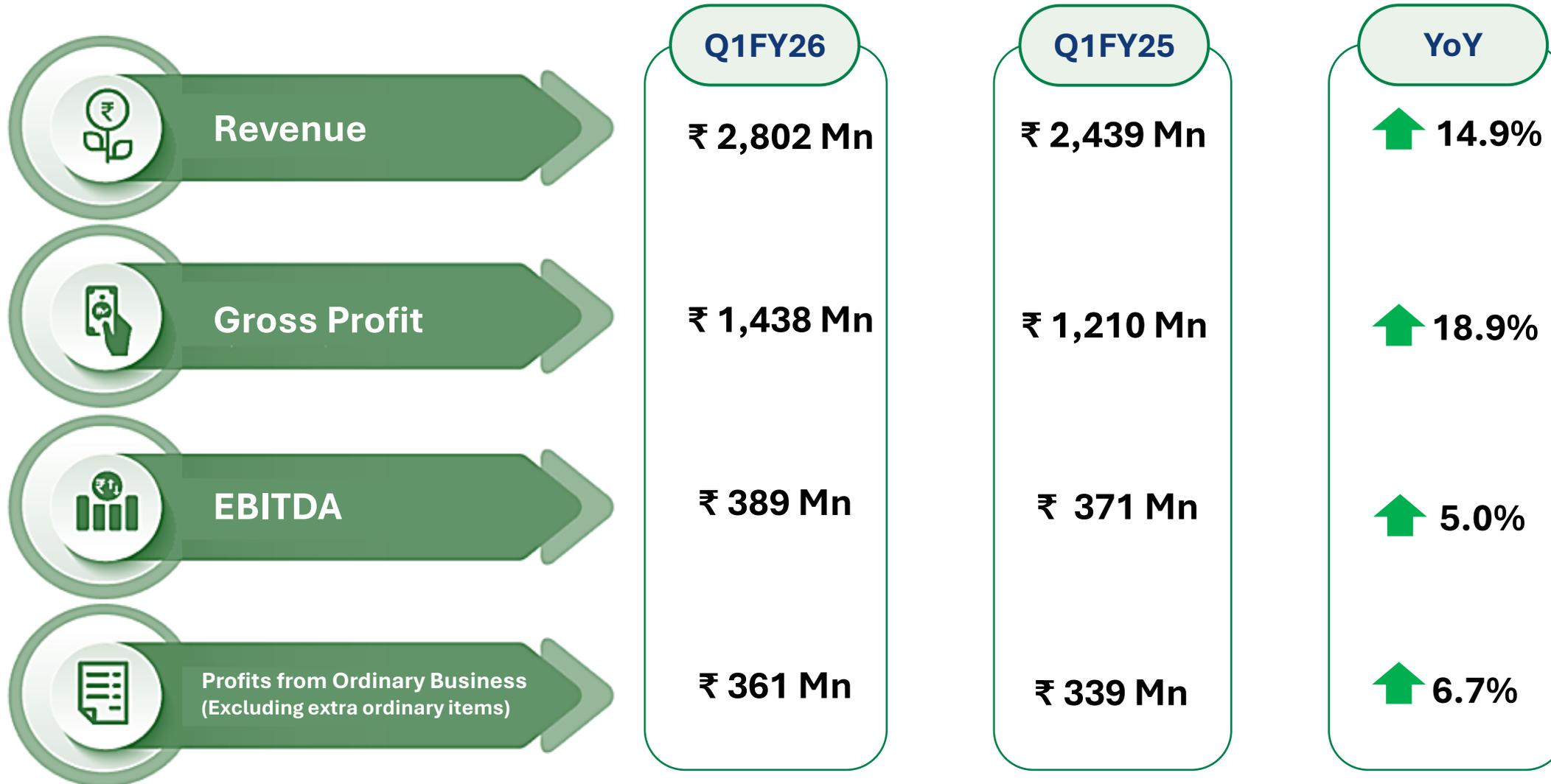
Strategic Focus

- Diversify beyond cotton, drive high-margin product growth, enhance operational efficiency, and lead innovation through R&D.

International Collaboration

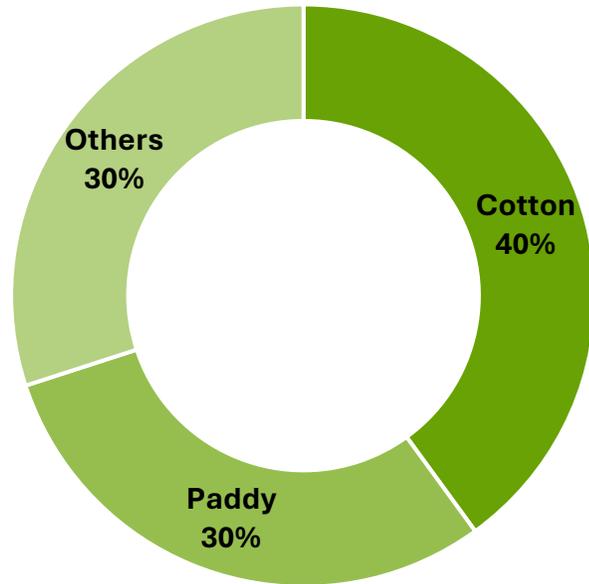
- Uzbekistan joint venture completed the first successful full year of operations.
- Local cotton variety at 600 H cultivation

Key Financial Highlights – Q1 & FY26



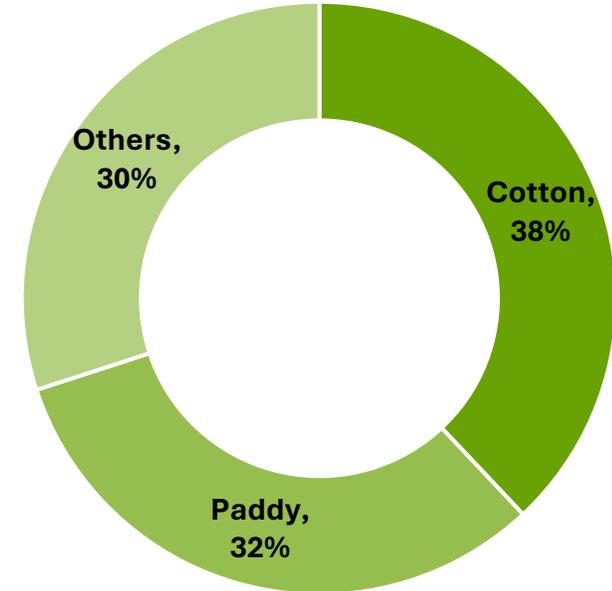
Segmental Revenue Contribution

Q1FY26 Revenue
INR 2,802 Mn



■ Cotton ■ Paddy ■ Others

Q1FY25 Revenue
INR 2,439 Mn



■ Cotton ■ Paddy ■ Others

• **Others include: Jowar, Bajra, Maize, Mustard, Wheat**

Income Statement



Particulars (INR Mn)	Q1FY26	Q1FY25	%Change(YoY)	FY25	FY24	%Change (YoY)
Total Revenue	2,802	2,439	14.9%	3,623	3,326	9%
Gross Profit	1,438	1,210	18.9%	2,289	1,991	15%
<i>Gross Margin (%)</i>	<i>51%</i>	<i>49.6%</i>		<i>63%</i>	<i>60%</i>	
EBITDA	389	371	5.0%	523	504	4%
<i>EBITDA Margin (%)</i>	<i>14%</i>	<i>14.9%</i>		<i>14%</i>	<i>15%</i>	
Depreciation	10	8	18.2%	38	33	16%
Finance Cost	29	22	29.0%	96	91	6%
Other Income	18	1		47	6	
PBT	368	341	7.8%	436	387	13%
Tax	7	2		20	19	2.0%
Tax Rate (%)	2%	1%		5%	5%	
PAT for the Period (excluding extra ordinary items)	361	339	6.7%	416	367	13%
EPS	20.6	17.8	15.3%	22	21.63	1.71%

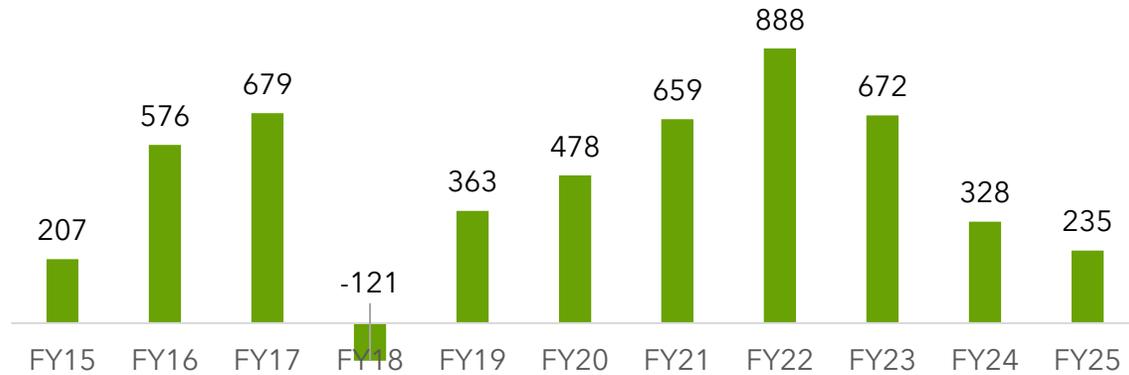


APPENDIX

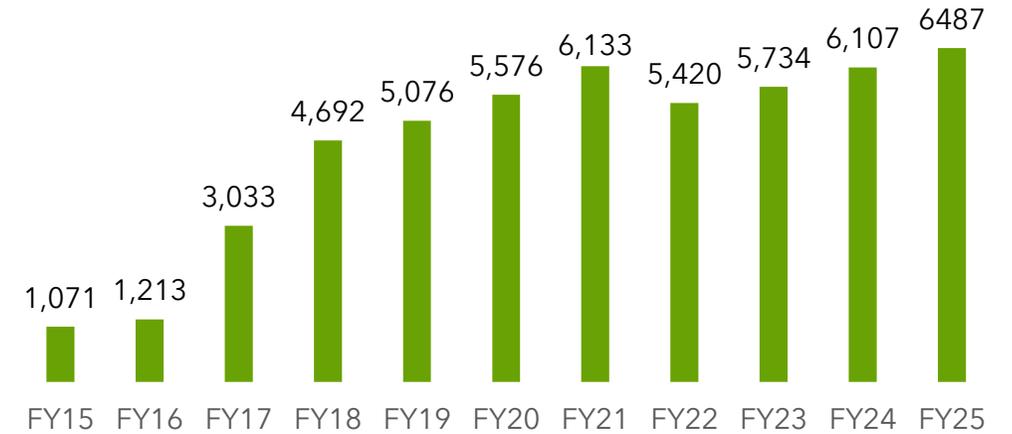
Maintaining Profitability; Strong Balance Sheet



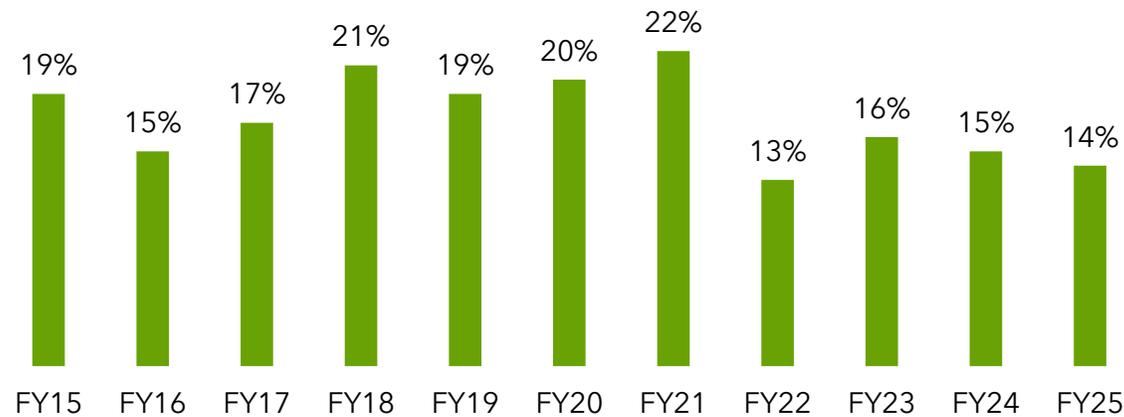
Net Debt (INR Mn)



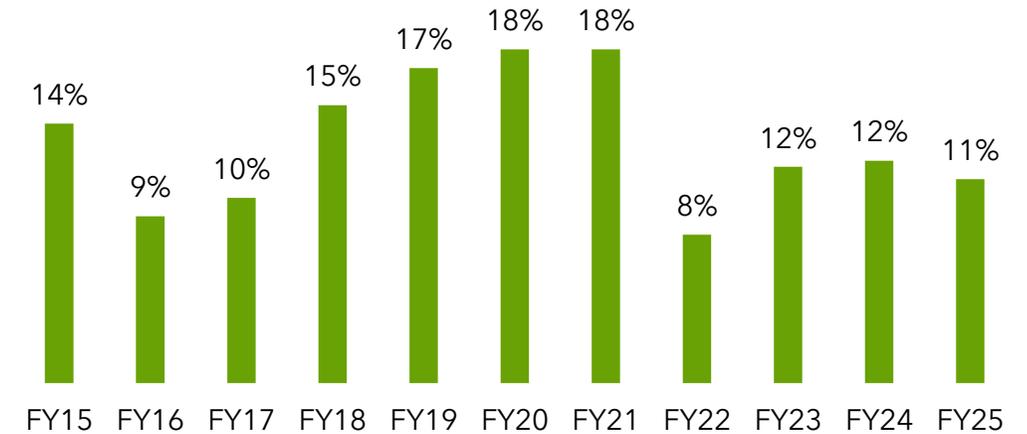
Net Worth (INR Mn)



EBITDA Margin (%)



PAT Margin (%)



Visionary Leadership; Attracting the Best Talent

← Leadership Team →



Mr. Nandkishor Kagliwal
Chairman



Dr. Capt. Devinder Khurana
Executive Vice President



Mr. Amol Gupta
CFO



Mr. Satish Kagliwal
Managing Director



Dr. V. N. Kulkarni
Head – R & D



Mr. K. Reddy
Head – Supply Chain



Mr. Harish Pandey
Business Lead

Historical Income Statement



Nath Bio-Genes' P&L Statement

Particulars (INR Mn)	FY25	FY24	FY23	FY22	FY21
Total Revenue	3,623	3,326	3,013	2,783	3,076
Gross Profit	2,289	1,991	1,667	1,544	1,715
<i>Gross Margin (%)</i>	63%	60%	55%	56%	56%
EBITDA	523	505	489	373	667
<i>EBITDA Margin (%)</i>	14%	15%	16%	13%	22%
Depreciation	38	32	30	31	28
Finance Cost	96	91	101	106	88
PBT (before exceptional)	436	388	363	254	568
Adjusted PAT	416	367	352	215	557
<i>PAT Margin (%)</i>	11%	12%	12%	9%	18%
EPS	22	21.6	18.5	11.3	29.3

Historical Balance Sheet



Assets (INR Mn)	FY25	FY24	FY23	FY22	FY21	Liabilities (INR Mn)	FY25	FY24	FY23	FY22	FY21
Fixed Assets	2,430	2,406	2,340	2,329	2,333	Share Capital	190	190	190	190	190
Other Intangible Assets	72	88	104	120	136						
Financial Assets	61	61	51	51	53	Reserves & Surplus	6,297	5,917	5,544	5,230	5,943
Loans	358	109									
Other Non-current Assets	442	421	225	218	134	Long-Term Borrowings	16	28	4	7	7
Inventories	3,307	2,291	2,078	2,203	2,263	Long-term Provisions	35	30	28	26	26
Trade Receivables	888	943	973	879	1,094	Short Term Borrowings	1,095	1,055	1,048	923	944
Cash & Bank Balances	876	755	380	42	292	Trade Payables	787	421	277	551	452
Loans & Advances	1,665	1,629	1,711	1,502	1,554	Other Current Liabilities	1,735	1,112	830	482	328
Other Current Assets	69	67	68	76	36	Short Term Provisions	12	18	9	11	5
Total	10,168	8,771	7,930	7,419	7,895	Total	10,168	8,771	7,930	7,419	7,895

Thank You



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For further information, please get in touch with:

Sheetal Khanduja
sheetal@GoIndiaadvisors.com
M:+91 97693 64166

Deepika Sharma
deepika@GoIndiaadvisors.com
M:+91 8451029510

